

THE 29TH ANNUAL

SHARING CONFERENCE™

COMPLIANCE • TRANSPARENCY • PDMA • OIG

BALTIMORE MARRIOTT WATERFRONT • BALTIMORE, MARYLAND • SEPTEMBER 15 - 17, 2019

Connecting
**Commercial
Operations**
WITH COMPLIANCE

WORKSHOP ANNOUNCEMENT

Monitoring and Auditing to Identify Potential Fraud in PDMA Sample Transactions

Presented by

Teresa Farmer, MBA
Otsuka America Pharmaceutical, Inc.

This workshop will review Sample Transactions that are performed on a day to day basis to execute a company's Sample Policy and Procedure. It will provide insights on actions you can take to validate completion of required procedures from a PDMA compliance perspective and how you can perform additional auditing and monitoring to reduce fraud risk related to PDMA Sample Transactions.

Successful auditing requires reviewing your monitoring process to ensure you are achieving the company's desired outcomes. This can include working with internal auditors, providing additional training and tracking metrics related to PDMA risk. Successful monitoring requires a strong corporate culture with "top-down" expectation of adherence. The company culture should promote preventive actions through both early detection of potential fraud and development of corrective action plans.

We're very excited to have industry Alliance Board Member, Teresa Farmer, as a presenter again at this year's Sharing Conference™. Join us for this informative workshop!

Not yet registered for the Sharing Conference™?

REGISTER TODAY

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Share this Email with a Colleague and take advantage of the team discount!

When three people from the same pharmaceutical, medical device or biotech company attend, one more may attend for **FREE**.

Email: mail@sharingalliance.org for details.

If you are a vendor who provides commercial operations compliance services and solutions to the life sciences industry, visit the [exhibitor section](#) for details on how you may participate.

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This year's conference theme – Connecting Commercial Operations with Compliance – was created to address the relationship between commercial operations activities and the compliance factor.

We invite you to [take a look](#) at how compliance connects with many aspects of commercial operations, including Fulfillment & Logistics, Legal & Ethics, Vendor Management and more.



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