

THE 29TH ANNUAL

SHARING CONFERENCE™

COMPLIANCE • TRANSPARENCY • PDMA • OIG

Connecting
**Commercial
Operations**
WITH COMPLIANCE

BALTIMORE MARRIOTT WATERFRONT • BALTIMORE, MARYLAND • SEPTEMBER 15 - 17, 2019



Field Force Monitoring Programs: How Solid is your Records Review Process?

Presented by
Sean Hickson
Novartis Pharmaceuticals Corporation
&
Andrea Murphy
Novartis Oncology

Whether you joined us at the Sharing Alliance's™ Short Course [earlier this year](#) or not, we'll be continuing the field monitoring conversation in this workshop by discussing the several facets of conducting a Records Review of your sales representatives' interactions with HCPs and HCLs.

The OIG has traditionally required pharmaceutical companies to establish and maintain a Records Review Process as part of an overall comprehensive Field Force Monitoring Program. Our two industry expert presenters will examine strategies based on their experience planning, executing and following up with various stakeholders throughout the process.

Don't miss your chance to be a part of the discussion on this important compliance topic!

Have you registered for the Sharing Conference™?

[REGISTER TODAY](#)

Already Registered?

Share this Email with a Colleague and take advantage of the team discount!

When three people from the same pharmaceutical, medical device or biotech company attend, one more may attend for **FREE**.

Email: mail@sharingalliance.org for details.

If you are a vendor who provides commercial operations compliance services and solutions to the life sciences industry, visit the [exhibitor section](#) for details on how you may participate.

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This year's conference theme - Connecting Commercial Operations with Compliance - was created to address the relationship between commercial operations activities and the compliance factor.

We invite you to [take a look](#) at how compliance connects with many aspects of commercial operations, including Fulfillment & Logistics, Speaker Programs, Regulatory Affairs and more.



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