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**The 2023
Sharing Conference™**
COMPLIANCE | TRANSPARENCY | PDMA | OIG

Marriott Marquis Marina • San Diego, CA • April 30 - May 2

WORKSHOP ANNOUNCEMENT

Transitioning to a DTP Program: Why It Works and How to Do It

Transitioning from a sales representative hand-carry, or hybrid program, to a DTP (Direct to Practitioner) program may address some concerns but still carries risk. This educational workshop, presented by experts-in-the-know Judy Fox, QPharma, and Monique Thomas, Supernus Pharmaceuticals, will aid attendees in identifying the benefits and options of DTP programs; provide solutions for recognizing and managing risks; and, offer a methodology for establishing an appropriate SLT rationale for a DTP program.

Workshop presenters will also facilitate an interactive discussion on business and compliance concerns and the benefits and solutions offered through DTP programs. Time will be allotted for Q&A so bring your questions and be ready for lively conversation!

Have you registered for the Sharing Conference?

Register While Early Bird Rates Are Still In Effect

View Our Agenda

Take advantage of the team discount!

When three people from the same pharmaceutical, medical device or biotech company attend, one more may attend for **FREE**. Email: mail@sharingalliance.org for details.

If you are a vendor who provides commercial operations compliance services and solutions to the life sciences industry, visit the [exhibitor section](#) for details on how you may participate.

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