



MGM National Harbor
Oxon Hill, MD
OCT. 15 – 17, 2018

Workshop Announcement

The Human Element of System Integration

Presented by
Monique Thomas
Supernus Pharmaceuticals
and
Lori Peters
QPharma, Inc.

Those who attended last year's Sharing Conference™ will remember that compliance expert Lori Peters from QPharma co-presented a well-received presentation on the topic of successful system and program implementation. This year, Lori will be joined by Monique Thomas, a sample accountability professional from Supernus Pharmaceuticals, and they will expand on last year's session by presenting on the topic of integration in terms of the "human element" – managing the expectations of, and facilitating collaboration between, the diverse groups of people impacted by an integration project.

When preparing to build integrations between systems, life sciences companies may overlook the fact that the human element plays the most crucial role. It's an unfortunate reality that many system integration projects are inevitably doomed to fail – often, because they don't consider this critical component. In this workshop, these two skilled presenters will draw on their own professional experience to share best practices on the big-picture approach to facilitating a successful integration.

Workshop areas of focus will include why many system integration projects are doomed from the start; how and when to engage stakeholders; the hidden costs of integrations; and how to minimize surprises to ensure success. Attendees will benefit from an increased understanding of how to optimize and streamline their integration processes, how to prepare for and address unexpected challenges, and much more.

There will also be time allotted for Q&A so attendees should bring their questions and be prepared for inspiring conversation.

Time is running out to register for the conference!

And don't forget when three people from the same pharmaceutical, medical device or biotech company attend, one more may attend for **FREE**.

Email: mail@sharingalliance.org for details.

Sharing Conference Signature Sponsor QPharma, Inc. is proud to announce their participation in this year's Case Study Program with their submission:

Enterprise-Wide Sampling Program With System Integration

To receive a free copy of their case study, visit QPharma, Inc. in booth #12/13/14 at the Sharing Conference next week!

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