



MGM National Harbor
Oxon Hill, MD
OCT. 15 – 17, 2018

Workshop Announcement

Pharma Compliance: A Proactive Approach

Presented by
Dr. Carlos Tessi, MD
VP, Compliance, Shionogi Inc.

The Sharing Alliance™ is excited to welcome Dr. Carlos Tessi back to the Sharing Conference™. Dr. Tessi has over 30 years of experience in global pharma, having worked in a variety of different medical, marketing, and management roles. He is recognized as a proven leader in Pharma Ethical Business Practices & Compliance. His accomplishments include developing a strategic vision for ethical business practices and compliance, simplifying and enhancing compliance systems and processes, identifying gaps, effectively assessing risk, and providing appropriate risk mitigation strategies. Dr. Tessi has been active at the IFPMA's Code Compliance Council, presented at WHO's Program for Good Governance in the Pharma sector and is a faculty member at the Seton Hall University Healthcare Compliance Certification Program. Well regarded as an industry expert, Dr. Tessi offers invaluable guidance on how to build and maintain an effective compliance program.

Workshop attendees will learn how the three elements of a Commercial Compliance Program will help them build a risk management framework to assess, prioritize and mitigate business risk. Recognizing that companies' compliance programs are in different stages of development, he will explain how you can present your compliance program throughout your organization in a way that it is perceived as a competitive advantage. This approach will help business leaders understand that compliance is not the sole responsibility of one department, but shared by all employees.

Dr. Tessi's presentation will also stress the importance of clear, consistent, and regular communications, and the critical need to be at the table at the earliest stage of all new initiatives or programs. It will define program governance, reporting structure and individual roles within the Compliance organization in big, medium and small companies, as well as the need to establish priorities and allocate resources based on evolving risk. Also covered will be the benefit of technology to improve existing processes; being more effective with fewer people; and generating information that is suitable for auditing and monitoring.

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